

Eric Werny – CEO

Eric Werny – Senior Consultant



We believe if business owners are given the right tools they will succeed.

With over three decades of extensive management experience in small and medium business operations, project management, strategic plans, marketing, sales, and support. Mr. Werny takes a personal interest in assisting business owner, to realize their personal full potential. He believes strong moral leadership training and motivation puts the client in a stronger position to lead, and develop others within their company.

With nearly three decades of experience, in the IT technology industry, he is in a unique position to assist small business, as they face new challenges and opportunities integrating new hardware systems and applications as part of their business strategies.

Proven Results Business Increased Revenue:

- 540% increase in order processing – Fast Food Provider
- 280% increase in lead generation – Funeral Services
- 100% increase in productivity – Plumbing Services
- 150% increase in productivity – Auto Repair
- 80% increase in data processing speed – Transportation Co.

Proven Results in Decreased Overhead Expenses

- 75% Decrease in telecommunications costs – Financial Insurance
- 60% Decrease in Transportation cost of product to customer – Retail Online
- 50% Decrease in telecommunications costs – Medical Facility
- 15% Decrease in salary costs – Property Management

Experience:

- SBDC Instructor / Innovator Coach St. George Utah – April 2016 – Present
- Utah Consulting, LLC – St. George, Utah – October 2014 – Present
- Business adviser to small business and medium size business. We bring innovation, stability, growth and a realized value to entrepreneurs, who want to share that vision for their business.
- Network Creators, LLC – October 1998 – 2005 St. George, UT
- Network Creators – Provided computer and IT services to medium and small business.
- Previous Fortune 500 Corporation
- Nx Level Entrepreneurial Training

Recommendations



Jeff Mather

Assistance Director St. George Utah SBDC (Small Business Development Center)

As the assistant director of the Small Business Development Center of Saint George, Utah, associated with the Small Business Administration (SBA), The Utah Governor's Office of Economic Development, and Dixie State University, it provides me great pleasure to provide this official letter of recommendation, for Eric Werny and Utah Consulting LLC.

Mr. Werny is the consummate business-consulting professional. In addition, an expert of putting everyone at ease the moment he or a member of his staff enters the room, be it one-on-one or a large group.

He is diligent in looking deeply within his clients' businesses, individuals in leadership and associates to discover growth opportunities, and cost saving methods. Their success includes company growth of double and tripling of their bottom line from direct efforts. Utah Consulting combines experience and success in business and technology consulting. They bring very effective options and solutions to the client. This has created the best approach in the discovery of unexpected opportunities that provide additional revenue generation. With the strong communication skills, constant updates on a recurring basis. Which allows the client to make the necessary changes in a timely manner.

We again highly recommend Eric Werny and Utah Consulting, to help you and your business enjoy overall success for the future, with continued prosperity.



Jon Pratt

Sales Manager, Steamroller Equipment and Supplies-Equipment Brokers-Grand Format/Office Equipment

I completely trust Eric. He is of the highest integrity-Individuals and companies all over Southern Utah know him to be very skilled at what he does. I have seen him pinpoint network problems quickly without beating around the bush. I wish he would come work for us!



Josh Case

CEO at Panorama Company LLC

Eric is a leader in the industry. He is an IT expert. He and his company have the capability to solve the most difficult network problems